



Tri-State Regional Executive Director, DignityMoves

ABOUT US:

DignityMoves is an innovative new nonprofit with a specific and determined focus on ending unsheltered homelessness in our communities. Using private-sector practical approaches and Silicon Valley-style disruptive innovation we have set out to challenge every hurdle standing in the way of solving this crisis with solutions that are rapid, cost-effective, and therefore can be done at scale. Founded by a group of forward-thinking business leaders from Young Presidents Organization (“YPO”) we are boldly challenging the old approaches that clearly need to be challenged. Most notably we have pioneered a model to build Interim Supportive Housing using vacant land and relocatable, prefabricated units allowing us to build a sufficient number of interim beds for everyone unsheltered in a community or region in one bold initiative. Our model seamlessly blends state-of-the-art prefabricated modular construction with comprehensive support services. Every resident gains private, secure space, a departure from traditional shelters, reinforcing dignity and personal stability. DignityMoves opened our first two communities in San Francisco and Santa Barbara in the summer of 2021. Since then the demand for our solution has exploded across California, with over a dozen DignityMoves communities currently in planning or development, with over 20 other cities in our pipeline. To date we have been building exclusively in California, but 2023 is going to change that. We are thrilled to soon launch in the Tri-State Area.

LOCATION: Must be based in Tri-State Area

JOB DESCRIPTION:

Reporting to Mark Peter Davis, the Chair of the Tri-State Regional Board, The Regional Executive Director will join the rapidly growing DignityMoves, responsible for replicating our groundbreaking models on the East Coast. The Regional Executive Director will shape the strategy for the new Tri-State regional expansion and be responsible for its success. You will have at your disposal an experienced team at DignityMoves Corporate and Board of Directors who are all extremely successful CEOs and passionate about using their connections and resources to support the DignityMoves efforts.

The Regional Executive Director will be responsible for finding cities and counties who have an interest in addressing their housing crisis with interim housing and managing the process of creating those partnerships. You will also assist in finding suitable land and sites where we can build interim housing, including but not limited to relationships with local real estate developers, faith-based organizations, and private real estate owners. You will build relationships with local partners (homelessness services agencies, community organizations, housing activists and others) to help pull together all of the components and stakeholders necessary to make the interim housing projects successful. Fundraising will also be a critical component of this role—securing both public and private funding to build and operate the sites on an on-going basis.

The Regional Executive Director will also be responsible for overseeing the implementation of each DignityMoves Regional site. In each case you will hire and manage the development team (architects, engineers, general contractors) to ensure the projects are completed on time and on budget. You will also be responsible for building out the Tri-State area DignityMoves team as the organization grows. The position requires a highly focused, enthusiastic individual, with a positive can-do attitude and excellent persuasive sales and partnership skills.

ESSENTIAL QUALIFICATIONS

Strong sales and business development skills

- Excellent networker: ability to find and ask for introductions
- Strong fundraising skills
- Well connected with civic leaders with persuasive personality and the ability to close fundraising and development asks

Versed in Real Estate Development

- Knowledge of the political aspects and ability to navigate the governmental structures
- Strong project management skills to hire and oversee the project construction team

Other qualifications include:

- Passionate about solving the homelessness crisis in innovative ways.
- A values-driven individual with a track record of achievement and proven ability to innovate and manage towards ambitious goals. BS/BA degree.
- At least 10 years of senior leadership and business development experience.
- Superb oral and written communication skills.
- Attention to detail, determination, persistence.
- Ability to work independently and be self-motivated, as well as a contributing team member.

COMPENSATION AND BENEFITS:

Compensation and benefits to be agreed upon based on experience and milestones achieved.

DignityMoves is proud to be an equal opportunity employer. We are committed to creating and maintaining an inclusive, welcoming, and equitable environment for all. We do not discriminate based upon race, religion, color, national origin, gender (including pregnancy, childbirth, or related medical conditions), sexual orientation, gender identity, gender expression, age, socioeconomic status, status as a protected veteran, status as an individual with a disability, or other applicable legally protected characteristics.

Please submit your resume and cover letter to freya@dignitymoves.org.